



### Job Description

Loop Financial Futures is a Mid-West based investment banking firm looking for salespeople possessing significant relationships with institutional investors and corporations. The salespeople will be responsible for marketing financial, as well as physical commodities futures. Individuals will be part of a team, in a dynamic sales and trading environment.

### Duties and Responsibilities

- Market futures execution capabilities to institutional investors and corporate accounts
- Successfully build client relationships to generate repeat and referral business
- Exhibit a contract product “major”, with a contract product “minor” necessary to back up other salespeople
- Assist customers in pricing and facilitating futures strategies in an expeditious manner
- Gather information and the ability to synthesize the information and supply market commentary to clients
- Effectively work with other members of the organization’s team to identify prospects from existing client relationships
- Prepare high quality marketing presentations, consistent with current brand identity

### Compensation and Benefits

- Compensation depends on level of experience
- Great benefits

### Requirements

- Bachelor's in Finance or Business preferred
- Three or more years of futures sales experience
- Series 3 required, or the ability to acquire the license in the very near term
- Demonstrated ability to read and interpret documents such as financial market indices, rates, articles and reports
- Superior verbal communication skill, specifically breaking down complex analytical information to be used in the sales process
- Negotiation skills and the ability to speak effectively before groups of clients, prospects and colleagues
- Ability to quickly learn and adapt to in-house sales programs
- Ability to travel, as needed
- Expert in utilizing Bloomberg

All inquiries will be held in strictest confidence.